



February 27, 2023

To Our Valued Customers,

In light of various pressures on steel pricing, including recent increases in raw materials by steel mills, we have taken proactive measures to secure our supply chain and maintain continuity of supply for our core products. While we do not anticipate any supply issues, we believe in providing our customers with ample notice and transparency.

We will be implementing price increases on all products effective **March 27th, 2023**. Orders that have been verified by noon on March 27th and delivered by April 7th will not be impacted by the price increase. For orders delivered after April 7th, the increased pricing will be applied. We will be sending you detailed pricing information.

We will continue to closely monitor future costs and keep you updated on any relevant information that may affect your business. We are grateful for your continued trust and loyalty in Central States, and we remain committed to providing you with exceptional service.

Sincerely,

Adam Haynes

Vice President of Sales and Marketing

[Central States Manufacturing, Inc.](http://www.centralstatesmfg.com)

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